

Sold Summary

	May-2011	May-2010	% Change
Sold Dollar Volume	\$41,184,250	\$29,106,018	41.50%
Avg Sold Price	\$1,004,494	\$831,601	20.79%
Median Sold Price	\$764,000	\$772,100	-1.05%
Units Sold	41	35	17.14%
Avg Days on Market	69	46	50.00%
Avg List Price for Solds	\$1,050,763	\$861,009	22.04%
Avg SP to OLP Ratio	95.2%	96.4%	-1.21%
Ratio of Avg SP to Avg OLP	94.0%	95.6%	-1.62%
Attached Avg Sold Price	\$452,958	\$484,386	-6.49%
Detached Avg Sold Price	\$1,099,043	\$903,438	21.65%
Attached Units Sold	6	6	0.00%
Detached Units Sold	35	29	20.69%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	May-2011	May-2010	% Change
Active Listings	183	167	9.58%
New Listings	77	71	8.45%
New Under Contracts	23	24	-4.17%
New Contingents	40	16	150.00%
New Pending	63	40	57.50%
Total Pending	95	89	6.74%

Financing (Sold)

Assumption	0
Cash	4
Conventional	34
FHA	3
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	4
1 to 10	14
11 to 20	3
21 to 30	1
31 to 60	7
61 to 90	5
91 to 120	1
121 to 180	1
181 to 360	4
361 to 720	0
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	5
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	7
\$300K to \$399,999	0	0	0	0	0	0	0	1	0	4
\$400K to \$499,999	2	1	1	0	0	0	0	1	1	2
\$500K to \$599,999	0	0	0	1	2	0	0	4	4	1
\$600K to \$799,999	0	0	1	2	10	0	0	30	3	2
\$800K to \$999,999	0	0	1	0	2	0	0	22	1	0
\$1M to \$2,499,999	0	0	0	0	15	0	0	78	1	0
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	13	0	0
\$5,000,000+	0	0	0	0	0	0	0	3	0	0
Total	2	1	3	3	30	0	2	152	10	21
Avg Sold Price	\$474,500	\$430,000	\$643,000	\$624,333	\$1,186,283	\$0	\$207,375			
Prev Year - Avg Sold Price	\$800,000	\$0	\$778,125	\$642,106	\$928,633	\$0	\$326,667			
Avg Sold % Change	-40.69%	0.00%	-17.37%	-2.77%	27.75%	0.00%	-36.52%			
Prev Year - # of Solds	1	0	4	3	24	0	3			

Active Detail