

### Sold Summary

	May-2011	May-2010	% Change
Sold Dollar Volume	\$12,348,500	\$21,494,700	-42.55%
Avg Sold Price	\$771,781	\$859,788	-10.24%
Median Sold Price	\$734,000	\$825,000	-11.03%
Units Sold	16	25	-36.00%
Avg Days on Market	74	47	57.45%
Avg List Price for Solds	\$788,726	\$888,904	-11.27%
Avg SP to OLP Ratio	97.3%	97.7%	-0.38%
Ratio of Avg SP to Avg OLP	97.2%	96.2%	1.01%
Attached Avg Sold Price	\$405,250	\$488,500	-17.04%
Detached Avg Sold Price	\$991,700	\$930,510	6.58%
Attached Units Sold	6	4	50.00%
Detached Units Sold	10	21	-52.38%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	May-2011	May-2010	% Change
Active Listings	57	59	-3.39%
New Listings	30	23	30.43%
New Under Contracts	13	14	-7.14%
New Contingents	19	8	137.50%
New Pending	32	22	45.45%
Total Pending	45	47	-4.26%

### Financing (Sold)

Assumption	0
Cash	6
Conventional	9
FHA	1
Other	0
Owner	0
VA	0

### Days on Market (Sold)

0	0
1 to 10	4
11 to 20	2
21 to 30	3
31 to 60	2
61 to 90	2
91 to 120	0
121 to 180	0
181 to 360	3
361 to 720	0
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	3	0	0	4
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	1
\$600K to \$799,999	0	0	2	0	1	0	2	6	0	1
\$800K to \$999,999	0	0	1	0	3	0	0	11	0	0
\$1M to \$2,499,999	0	0	0	0	3	0	0	27	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	2	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>3</b>	<b>0</b>	<b>7</b>	<b>0</b>	<b>6</b>	<b>47</b>	<b>0</b>	<b>10</b>
Avg Sold Price	\$0	\$0	\$777,833	\$0	\$1,083,357	\$0	\$405,250			
Prev Year - Avg Sold Price	\$537,500	\$0	\$805,000	\$0	\$1,117,564	\$0	\$488,500			
Avg Sold % Change	0.00%	0.00%	-3.37%	0.00%	-3.06%	0.00%	-17.04%			
Prev Year - # of Solds	3	0	7	0	11	0	4			

### Active Detail